



Workshop: Enhancing the policy framework for offshore wind energy in the Mediterranean (WINDMED)

Thursday 11 April 2024

09:00 – 12:30

Eigtveds Pakhus, Room II – Strandgade 25D, 1401 Copenhagen K

This workshop will provide insights into the WINDMED research project, led by Alessandro Monti, Assistant Professor at the Faculty of Law, Copenhagen University. We will further discuss, within two dedicated sessions entailing Danish experts, challenges posed by the technology and potential solutions to make the bottom-fixed and floating offshore wind markets thrive in Denmark and Italy.

The objective of the WINDMED project is to examine legal and policy challenges for the development of offshore wind energy in Italy and the broader Mediterranean region. Currently, there is a gap in legal and policy analysis specific to offshore wind in this area. To address this gap, WINDMED concentrates on the Italian regulatory policy framework for offshore wind, with the aim of pinpointing the primary challenges and suggesting potential solutions for collaboration with Danish stakeholders to leverage their expertise and knowledge in offshore wind development.

For more information about the WINDMED project, reach out to Alessandro Monti, Alessandro.Monti@jur.ku.dk



Programme

- 08:45 – 09:00 **Arrival and welcoming of participants**
- 09:00 – 09:10 **Introduction by Thomas Rizk, Minister Counsellor
Overseeing Economic and Commercial Affairs**
- ***The role of the Royal Danish Embassy in Italy***
- 09:10 – 09:50 **Session 1: WINDMED project presentation**
- ***Offshore wind policies in Italy: Challenges and opportunities*** WINDMED researchers
 - ***Q&A session (20 min)***
- 09:50 – 11:00 **Session 2: Regulatory approaches to offshore wind
in Denmark**
- Moderator:** *Alessandro Monti, University of Copenhagen*
- ***The role of the Danish Energy Agency within
Offshore Wind***
*Jeppe Johansen, Chief Advisor, Danish Energy
Agency*
 - ***Framework for the Establishment of Offshore
Wind in Denmark***
*Malene Gry-Jensen, Partner,
Poul Schmith/Kammeradvokaten Law Firm*
 - ***Contracts and conditions for Offshore Wind
projects***
*Søren Hornbæk Svendsen, Partner, Horten Law
Firm*
 - ***Increasing the odds for success in Offshore
Wind***
Kristian Ravn, Co-founder, Green Ducklings
 - ***Q&A session (25 min)***
- 11:00 – 11.45 **Session 3: Perspectives from Danish Investors in
Italy and dialogue with Italian Institutions**
- Moderators:** *Enrico Carloni & Rino Festi, Royal Danish
Embassy in Italy*
- Copenhagen Infrastructure Partners, Copenhagen
Offshore Partners, Vestas*
- 11:45 – 12:30 **Lunch**

UNIVERSITY OF COPENHAGEN



Alessandro Monti, Assistant Professor, Faculty of Law

BIOGRAPHY

Alessandro Monti is Assistant Professor at the University of Copenhagen, Faculty of Law. He holds a double-degree PhD from the Universities of Innsbruck and Padova. His research focuses on the regulation of the energy sector and the interaction between climate change, trade, and investment law. He has published widely on these topics, and he teaches several Master courses on climate, energy, and sustainability-related topics. He is the author of the monograph *Promoting Renewable Energy: the Mutual Supportiveness of Climate and Trade Law* (Edward Elgar, 2023), and co-convenor of the Interest Group on Energy Law of the European Society of International Law (ESIL). He is a qualified attorney-at-law in Italy.



Jakob Dreyer, Project Manager, Queen Mary's Centre

BIOGRAPHY

Jakob Dreyer is a project manager at the Queen Mary's Center, University of Copenhagen, where he organizes the center's climate and security policy project. Jakob will defend his PhD thesis from the University of Copenhagen, examining how security challenges intersect with European climate and energy policy in 2024. Former work experiences include Georgetown University, the Danish Institute for International Studies, the Royal Danish Defence Academy and Risø VIND. Starting a postdoc position in May 2024.



Haakon Lund, Associate Professor, Department of Communication

BIOGRAPHY

I have for the last 30 years been working with knowledge organization and information interaction. I have taken part in the development of a taxonomy for wind energy and I am at present supervising a PhD-project about collaboration in a network of young researchers within Wind Energy.



DANISH ENERGY AGENCY



Jeppe Johansen, Chief Advisor,
Centre for Global Cooperation

BIOGRAPHY

Jeppe Johansen is project manager of bilateral collaboration programs with the three Baltic countries, Estonia, Latvia and Lithuania as well as Poland and France within the area of offshore wind.

Main tasks include government-to-government knowledge sharing based on Danish experiences. Especially within regulatory framework, tender design and supporting in building up constitutional capacity in the partner country.

I have more than 28 years of experience within the wind energy sector in both public and private sector including research and development at Risø DTU, project management and team leader in Siemens Gamesa, offshore wind farm development within Ørsted and chief advisor in the DEA working with the energy island in the North Sea.

POUL SCHMITH/ KAMMERADVOKATEN



Malene Gry-Jensen, Partner

BIOGRAPHY

As partner at Poul Schmith/Kammeradvokaten, Malene provides advice on the planning and completion of procurement according to the Danish Public Procurement Act and the EU public procurement directives. Malene is specialised in procurement law and contract law and has extensive experience in advising on the planning and completion of procurement in renewable energy and large infrastructure projects and concessions.

HORTEN



Søren Hornbæk Svendsen,
Partner

BIOGRAPHY

Søren Hornbæk Svendsen is a partner and a board member of Horten.

Through experience gained by advising on a significant number of energy and infrastructure projects over a period of 20+ years, Søren has obtained a unique understanding of both the legal, commercial and technical aspects of especially offshore wind.

Prior to joining Horten as a partner in 2005, Søren served as the General Counsel and as a Senior Vice President of Ørsted, one of the world's leading developers of offshore wind.

Søren is Chairman of the Danish Climate and Energy Law Association and serves as the Danish member of the Advisory Council to the Energy Law Department at the University of Oslo.

GREEN DUCKLINGS



Kristian Ravn, Founder and Executive Advisor

BIOGRAPHY

Kristian Ravn is one of the Co-founders of Green Ducklings, a boutique strategic advisory business with a sole focus on offshore wind.

As a trusted advisor to decision-makers across the entire value chain of offshore wind, Green Ducklings understands most commercial, technical and legal aspects with an influence on the offshore wind industry.

Kristian holds a Master of Science from the Technical University of Denmark and a Certificate of Business Administration from the University of Southern Denmark.

Through experience gained through various top management positions within offshore industries during the last two decades, Kristian is considered a senior industry professional. Previous career includes Global Head of System Integration Solutions for offshore Oil & Gas in technology major ABB, Country Manager for Norway in Semco Maritime and CEO for Universal Foundation, a Fred. Olsen owned company.

Kristian and Green Ducklings are dedicated to “Increase the Odds for Success in Offshore Wind” for all stakeholders to new markets for offshore wind.

COPENHAGEN OFFSHORE PARTNERS



Michele Schiavone, Market CEO Italy

BIOGRAPHY

Michele is Market CEO for Copenhagen Offshore Partners (COP) in Italy. He has more than 20 years of experience in the energy sector where he has covered several roles, including project finance, M&A, business and project development. He has started his career on the development of CCGTs projects, then moving to on-shore renewables in 2005 (hydro, PV and onshore), and then being mostly focused on offshore wind since 2008. Before joining COP, he was working in EDF Renewables as Director for Offshore Wind in UK & Ireland. During his career he has been leading projects in Italy, France, UK and Ireland. Michele Schiavone holds a Master Degree in Economics from Bocconi University.

VESTAS



Elena Farnè, Lead Director, Head of Global Sales Management (Onshore/Offshore)

BIOGRAPHY

Elena Farnè is an international professional with 15 years' experience in the wind energy industry. Elena leads the Global Sales Management Department for Vestas Wind Systems, providing enablement, advisory, sales excellence in relation to wind turbine sales including commercial and contractual matters. During the period 2018-2022 Elena lead the offshore wind project development and technical activities for Equinor in several APAC markets (Japan, South Korea, India, among others), while being based in Tokyo and London.

She covered several roles in Ørsted Wind Power in Copenhagen (DK) in 2012-2018. Here she has built her expertise in operations and maintenance throughout the value chain by leading project teams from early assessment to project execution phase. Her wind power journey started as an Advisor at Wood Mackenzie in Aarhus (DK) in 2009, focusing on supply chain matters, market outlook and regulatory affairs. Elena has a commercial background and holds a master's degree with specialization in International Economics from the Università degli Studi di Milano (Italy). She is a certified Project Management Professional (PMP) since 2015.



VESTAS



Leopoldo Versace, Senior Director, Development EMEA & LATAM, Head of MED

BIOGRAPHY

Leopoldo Versace is an international professional with 17 years' experience in the wind energy industry e 3 years' experience previously gained in Oil&Gas and Pharma/Biomedical fields. Leopoldo leads the Development of green field projects (On-Shore, Off-Shore, PTX) at Vestas Global Development Department for Vestas Wind Systems, with particular focus on EMEA&LATAM Region in order secure assets, profitable commercialization and exclusivity for WTGs/O&M Sales. During the period 2007-2019 Leopoldo worked in the Sales Department for the Vestas Mediterranean Business Unit, contributing for the first 4ys to the negotiations and signature of WTGs TSA/O&M contracts with clients in the Italian market and later leading the business development, the origination of new sales opportunity and the selling of large WTGs EPC /O&M contracts , working closely with Multilaterals, ECAs, Banks, International technical advisors, IPPs and Gov Bodies and consolidating Vestas' presence into the Region. Leopoldo has a technical background and holds a Degree in Mechanical Engineering with specialization in Energy from the Università della Calabria (Italy) where he also conducted research to improve the performance of PV modules with new technique to reduce losses.

EMBASSY OF DENMARK IN ITALY



Thomas Rizk, Minister Counsellor

BIOGRAPHY

Thomas is an international executive with senior management experience in business development, sales & marketing, business process optimisation and organisational management from both the private and public sector. He has a strong focus on developing market entry strategies for both small and medium sized companies especially within the sectors of Life Science, Design/FMCG and ICT. He has a solid experience in and deep understanding of the value gained from strategic international stakeholder management and public affairs.